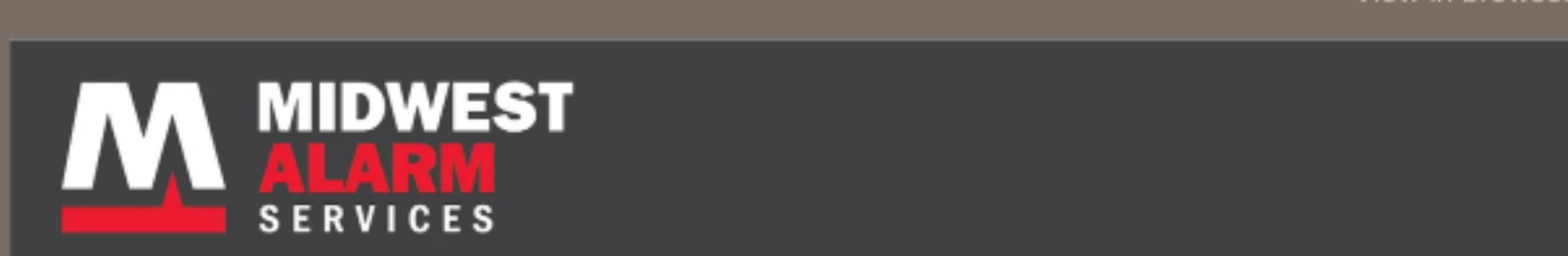


2026 Q1 Ed4

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Midwest Monitor

FEATURED CASE STUDY: ERCES SUCCESS



Life Safety Compliance in Modern Senior Living

During the construction of a new multi-story residential care facility in Michigan, testing revealed that critical emergency radio signals could not penetrate the building envelope. Modern construction materials like masonry, metal siding, and low-E glass acted as barriers, creating "dead spots" with signal strengths as low as -97 dbm. This was well below the -95 dbm failure threshold required for an emergency responder use.

The Solution: Midwest Alarm Services designed and installed a code-compliant Emergency Responder Communication Enhancement System (ERCES). The final system utilized Bi-Directional Amplifiers (BDA) and a Distributed Antenna System (DAS) to boost signal readings to levels between -49 dbm and -88 dbm.

[Read More](#)

COMPLIANCE ALERT

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[Schedule Your RF Survey](#)

SYSTEM LIFECYCLE



Unified Protection From Design to Dispatch

Gaps between design, installation, and inspection create risk; we close them by providing a comprehensive, end-to-end path for your facility's life safety.

- Integrated System Design & Engineering:** We provide professional, code-compliant solutions for your entire network to eliminate the risk of integration failure or costly rework.
- Installation & Commissioning:** Our in-house, NICET-certified technicians close the gap between design and reality, ensuring components are rigorously tested to match approved blueprints.
- Inspection & Maintenance:** We offer a single, unified service agreement for proactive inspection, testing, and maintenance (ITM) of all Fire, Security, and Mass Notification assets.
- 24/7 Professional Monitoring:** Our UL-listed central station ensures that every alert—from a smoke detector to an access control breach—triggers a coordinated, immediate response.

[Contact Us Today to Audit Your System's Lifecycle](#)

CODE KNOWLEDGE



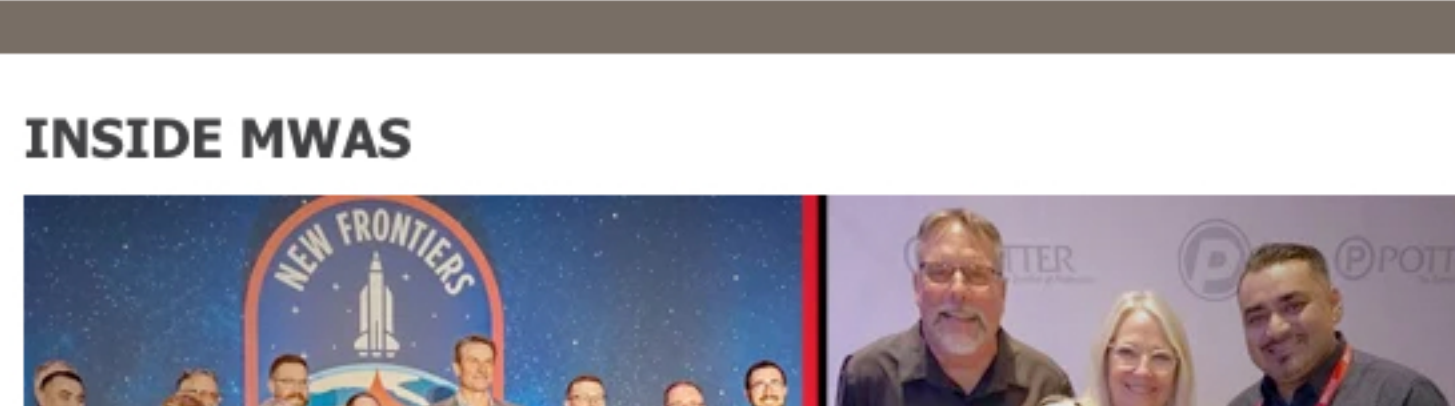
The Building Code Explained

In the latest episode of *Code Corner* with Dan Decker, we explore **IBC Chapter 4**, which covers special occupancy requirements. Key takeaways include:

- High-Rise Buildings:** Defined as having occupied floors more than 75 feet above fire department access, these require two-way emergency responder radio coverage and specific smoke detection.
- Mall Buildings:** Any mall over 50,000 square feet must feature an emergency voice/alarm communication system.
- Atriums:** These complex vertical spaces require a fire alarm with a smoke control feature.

[Watch the Episode](#)

INSIDE MWAS



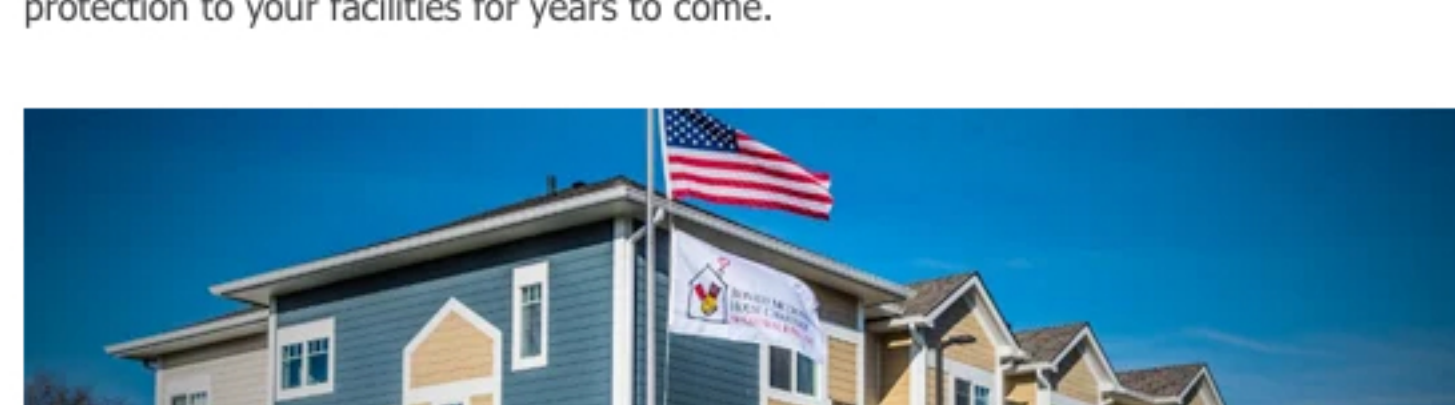
Midwest Alarm Services Named Potter Distributor of the Year For the Third Year Running!

We are proud to share that Midwest Alarm Services was named Distributor of the Year at this year's Potter Business Development Conference. This marks our third consecutive year receiving this prestigious honor.

"This award is a reflection of an outstanding partnership with Potter as well as the efforts of a very talented sales team," says Doug Richard, MWAS President. "We look forward to making it a fourth straight year of winning this award in 2027."

For our clients, this recognition reinforces our technical expertise and consistent service across the region. It ensures you have reliable access to the industry's leading life safety technology, backed by a team that Potter recognizes as the best in the business.

We thank Potter for this honor and remain committed to delivering high-quality protection to your facilities for years to come.



Midwest Alarm Services Gives Back to the Community

At Midwest Alarm Services, we believe protecting people goes beyond the systems we install. It is about supporting the communities we serve. That is why we were proud to donate and install a new video surveillance system at the Ronald McDonald House of Central Iowa in Des Moines.

The Ronald McDonald House provides a home-away-from-home for families with children receiving medical care. They offer comfort and support during some of life's most challenging moments. Our team had the privilege of enhancing the safety and security of their facility, helping ensure families can focus on what matters most: being together.

This project reflects our commitment to making a positive impact, not only through life safety solutions but through meaningful partnerships in the communities we call home. We are honored to support such an incredible organization and look forward to continuing to give back wherever we can.



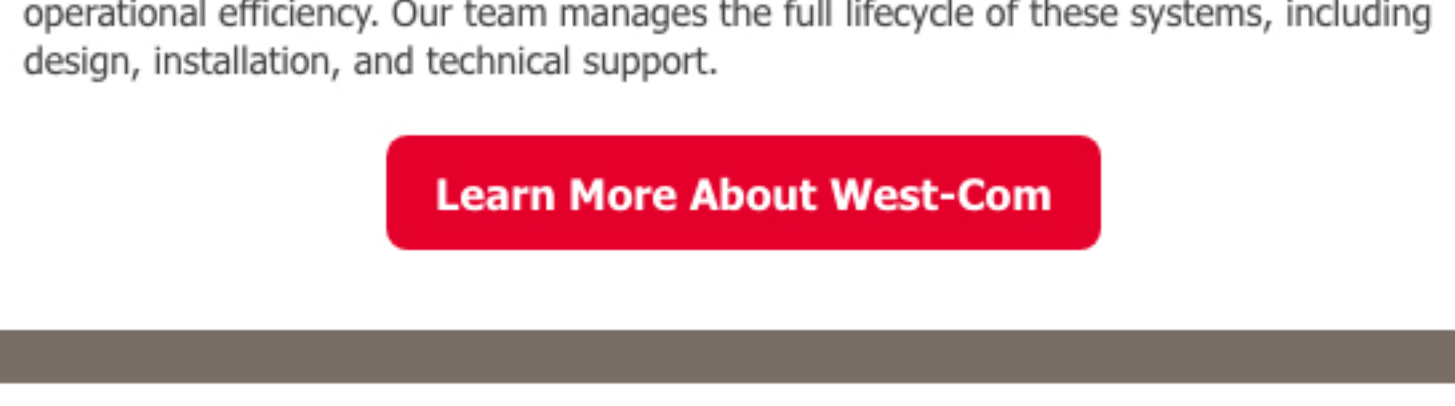
New Partnership: West-com Nurse Call

Midwest Alarm Services is expanding our healthcare solutions through a new partnership with West-Com.

We now provide West-Com nurse call system workflows for hospitals and high-acuity environments. These tools simplify caregiver tasks and improve patient response times. This partnership allows us to offer healthcare facilities a direct path to better operational efficiency. Our team manages the full lifecycle of these systems, including design, installation, and technical support.

[Learn More About West-Com](#)

HEALTHCARE



Your Partner in Audit Readiness

In healthcare, life safety isn't just about hardware—it's about documentation and zero-fall communication. Midwest Alarm Services provides specialized support to help facilities navigate the transition to the Joint Commission's new "Physical Environment" (PE) chapter, effective January 1, 2026.

- Nurse Call & Patient Safety:** We design and service UL-compliant nurse call systems—including Correl Intercom—integrate with wireless phones, fall protection, and wander prevention to ensure no call for help goes unanswered.
- The "Healthcare Book" Advantage:** We provide a tabbed, documented healthcare book updated quarterly with all necessary ECLS codes, specifically designed to streamline Joint Commission, CMS, and local AHJ surveys.
- NFPA 99 Compliance (2024 Edition):** With the latest code cycles, we help facilities implement new requirements, such as Carbon Monoxide detection now required in new healthcare occupancies and surgical smoke control management.
- Comprehensive Asset Testing:** From fire/smoke damper testing to 90-minute emergency light burn tests and kitchen hood inspections, we manage the rigorous ITM (Inspection, Testing, and Maintenance) schedules required for high-acuity environments.

Compliance Tip: Under the new 2026 Joint Commission standards, many individual explanations have been consolidated into National Performance Goals (NPGs). Ensure your documentation references the specific regulatory codes (e.g., NFPA 25) directly on work orders to avoid survey deficiencies.

Is your facility audit-ready? From Joint Commission standards to NFPA 99 compliance, we provide the documentation and technical expertise healthcare administrators trust.

[Ensure Compliance Today](#)

IN THE NEWS

This section curates high-impact, third-party articles, emerging technologies, and critical regulatory changes that shape how we protect people and assets.

DMP at ISC West 2026: The Future of AI Monitoring

An exclusive look from the show floor at how our partners at DMP are leveraging AI and the "AlarmVision" platform to transform traditional intrusion detection into proactive video verification. [Watch the Interview](#)

The Rise of "Agentic AI" in Physical Security

A major theme at this year's conference is the shift from reactive software to "Agentic AI," which can interpret context and help security personnel make faster, more accurate decisions. [Read More](#)

Potter Electric Wins 2026 SIA New Product Award

The Security Industry Association (SIA) has officially announced the winners for 2026. We are proud to see our partner, Potter Electric Signal Company, take home a top honor for the "PotterNet-Flow Overview Window," a major advancement in fire and life safety graphical monitoring. [See Full List of Winners](#)

Preventing Workplace Fires with AI Detection

New AI driven video analytics are taking fire prevention a step further by identifying early stage ignition indicators. This allows for intervention before a fire fully develops, which is a game changer for high risk facilities like warehouses. [Read More](#)

2026 Security Trends: From Complexity to Control

The security landscape is shifting from reactive responses toward integrated, proactive platforms. Key trends for this year include the rise of Zero Trust as a baseline and the use of AI to automate routine tasks for more efficient protection. [Read the Blog](#)

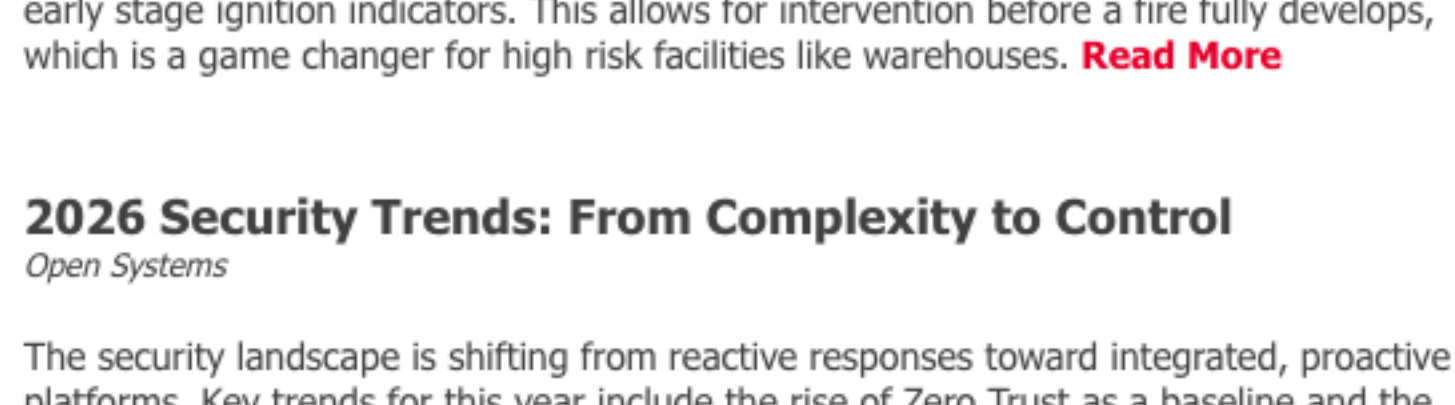
Stay in the Loop by Following Us on LinkedIn!

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Expertise

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Solutions

Access Control Systems | Area of Refuge Systems | Emergency Responder Communication Enhancement System (ERCES) | Fire Extinguishers / Range Hood | Mass Notification | Nurse Call Systems | Wireless Synchronized Clocks | Sound Systems | Video Surveillance Systems

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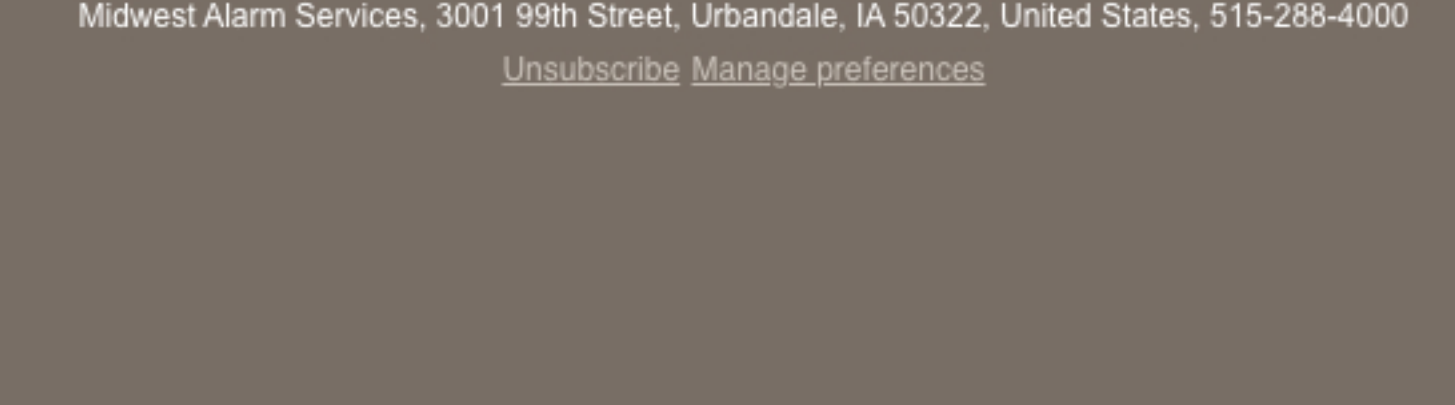
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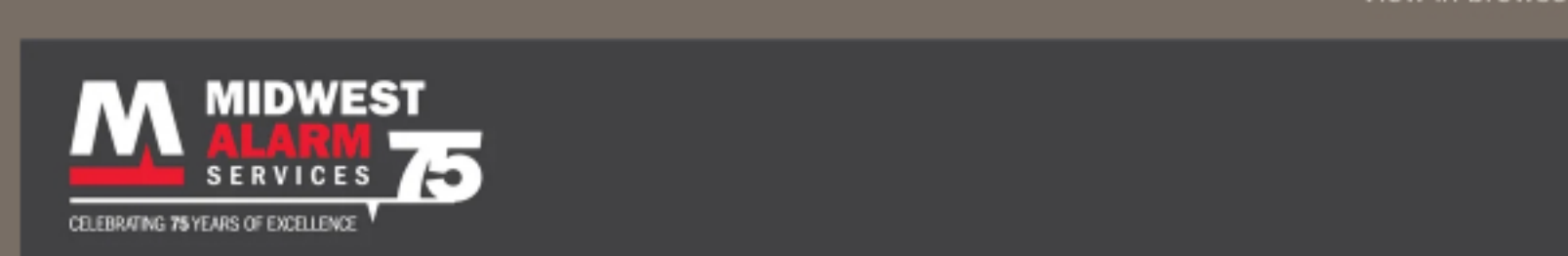
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2025 Q4 Ed3

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Midwest Monitor

FEATURED CASE STUDY: ERCES SUCCESS



Quantifiable Compliance for a Major Research & Biotech Facility

The Challenge of Modern Construction
A state-of-the-art Research and Biotechnology facility in the Midwest faced a critical life-safety compliance gap. Modern, energy-efficient building materials created severe signal attenuation, dropping first responder radio communication to a failing -119 dbm. This level posed a serious risk to emergency personnel and jeopardized the building's final occupancy.

Read the full case study to see how MWAS ensured compliance and secured final building occupancy.

[Read More](#)

COMPLIANCE ALERT

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[Schedule Your RF Survey](#)

PROJECT HIGHLIGHT

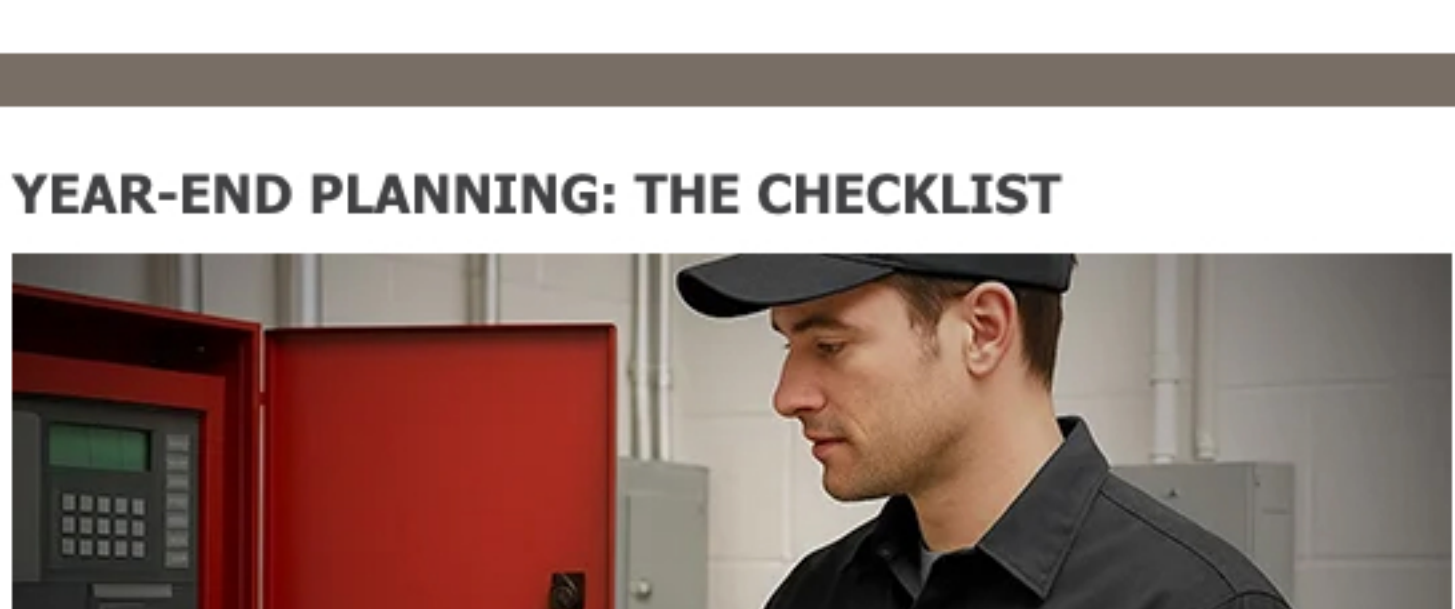


Seamless Transition: MWAS Assumes Monitoring for University of Nebraska-Lincoln Campus

The Lincoln branch successfully executed a major, enterprise-level monitoring transition for the University of Nebraska-Lincoln (UNL) campus. We assumed responsibility for 174 Fire and Burglar Alarm accounts, completing the takeover in just 20 working days. Thanks to expert coordination with the UNL Police and Building Management Systems teams, the project was executed with speed, precision, and zero disruption to critical campus operations. This demonstrates MWAS's proven ability to manage complex, large-scale transitions.

[Learn More About Professional Monitoring Services](#)

YEAR-END PLANNING: THE CHECKLIST



The 3 Critical Inspections to Schedule Before the New Year

Q1 is the ideal time to ensure your compliance calendar is set for the year. Prioritizing these life-safety inspections now prevents costly fines and unexpected downtime later:

- Sprinkler Inspections (NFPA 25):** Ensure your wet, dry, or pre-action systems are functioning optimally, preventing both leaks and failures.
- Fire Extinguisher & Hood Service:** Schedule mandatory commercial kitchen suppression (NFPA 96) and extinguisher (NFPA 10) maintenance to avoid immediate violations.
- Exit & Emergency Lighting:** Ensure your egress pathways are lit. A quick, proactive check of battery packs and bulbs prevents compliance citations during a walk-through.

[Schedule All Your 2026 Inspections](#)

INVESTING IN YOUR SAFETY

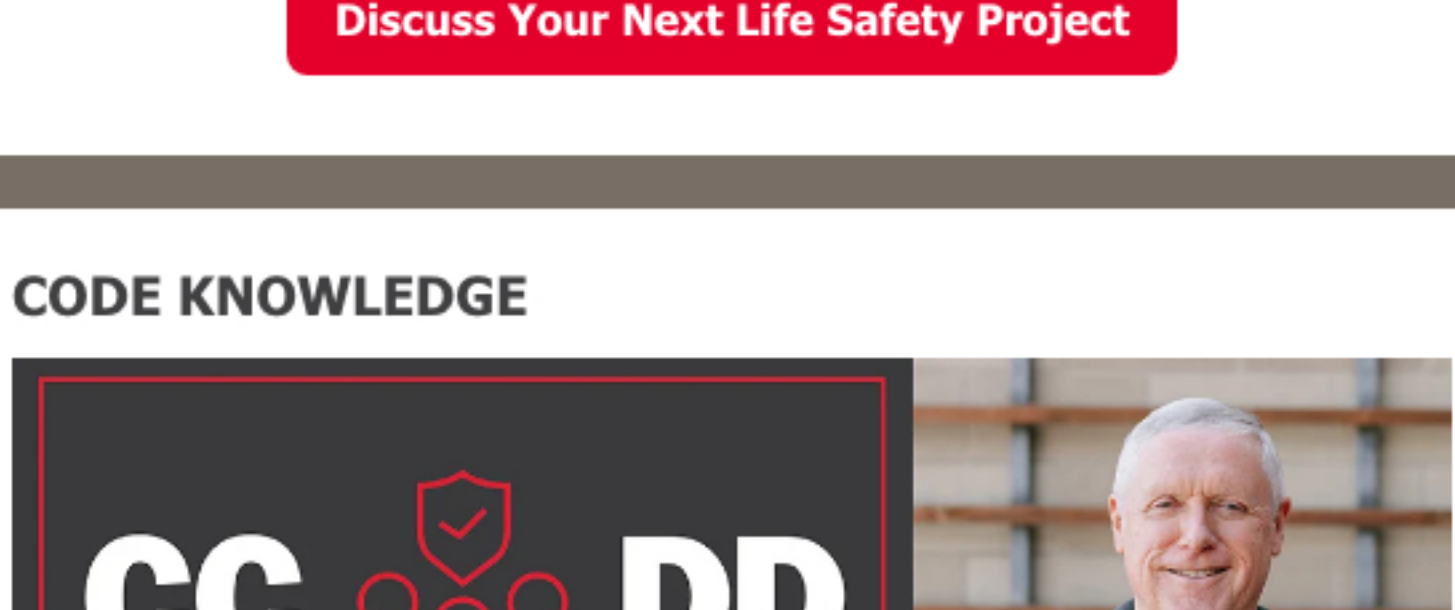


Inside Our Training Investment: Ensuring Your System is Code-Compliant from Day One

Our customers rely on us to be code experts. That's why MWAS is committed to continuous, in-depth training on standards like NFPA 72 and the latest BDA technology. We don't just install systems—we certify that your team is protected by the most knowledgeable technicians in the region. This dedication to training is our investment in your system's long-term reliability and first-time compliance.

[Discuss Your Next Life Safety Project](#)

CODE KNOWLEDGE



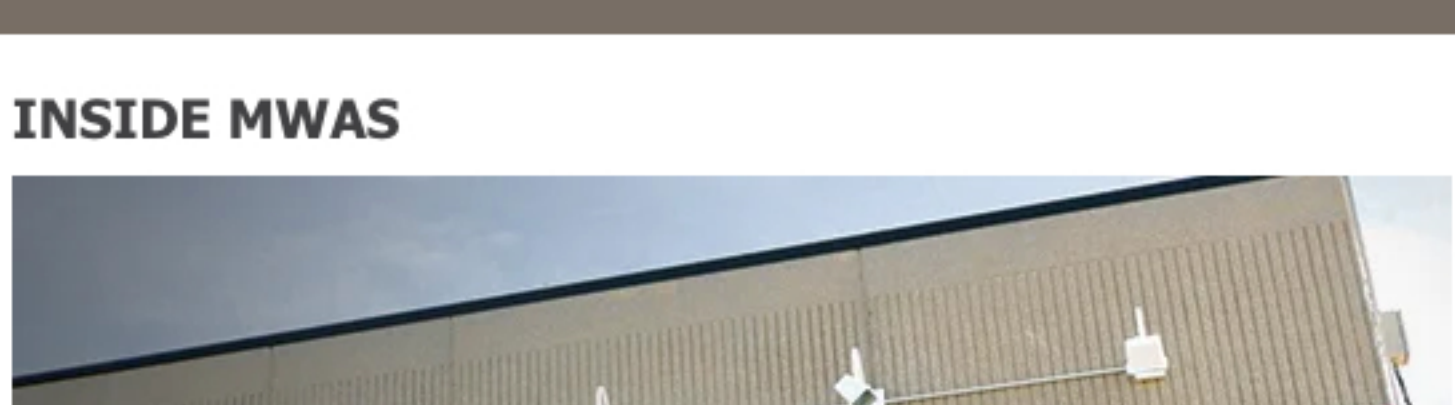
Record-Keeping is Code-Keeping: Why Your Inspection Logs Matter More Than You Think

Many facility managers focus entirely on passing the physical inspection, but the documentation is equally, if not more, critical. Authorities Having Jurisdiction (AHJ) increasingly scrutinize inspection reports and maintenance logs (NFPA 72 and NFPA 25). Incomplete or improperly documented records—missed testing dates, inaccurate inventory, or non-compliant forms—are a primary cause of official rejection, delays, and costly compliance fines.

Read Dan's full article on how MWAS helps you establish an "Audit-Ready Paper Trail."

[Read Now](#)

INSIDE MWAS



The Dedication Behind Your Service: Team Highlights

Commitment Beyond the Call: Our Technician Jill Saves a Life

When our technician, Jill, responded to a routine service call, she went above and beyond, noticing the signs of an animal in distress. Her quick thinking and immediate action saved a dog from smoke inhalation. This moment, though unusual, highlights the core commitment of the MWAS team to life safety, whether human or animal. Our technicians are trained to assess emergency situations, reflecting our dedication to protecting everything that matters most in the facilities we serve.

Fostering Expertise: Highlights from the MWAS Women's Forum

Midwest Alarm Services is committed to developing industry-leading talents. Our recent Women's Forum focused on advanced topics in system design, project management, and leadership. This internal investment directly translates into stronger project execution, innovative solutions, and the highest level of technical knowledge applied to your next life safety or security project.

Customer Success Snapshot:

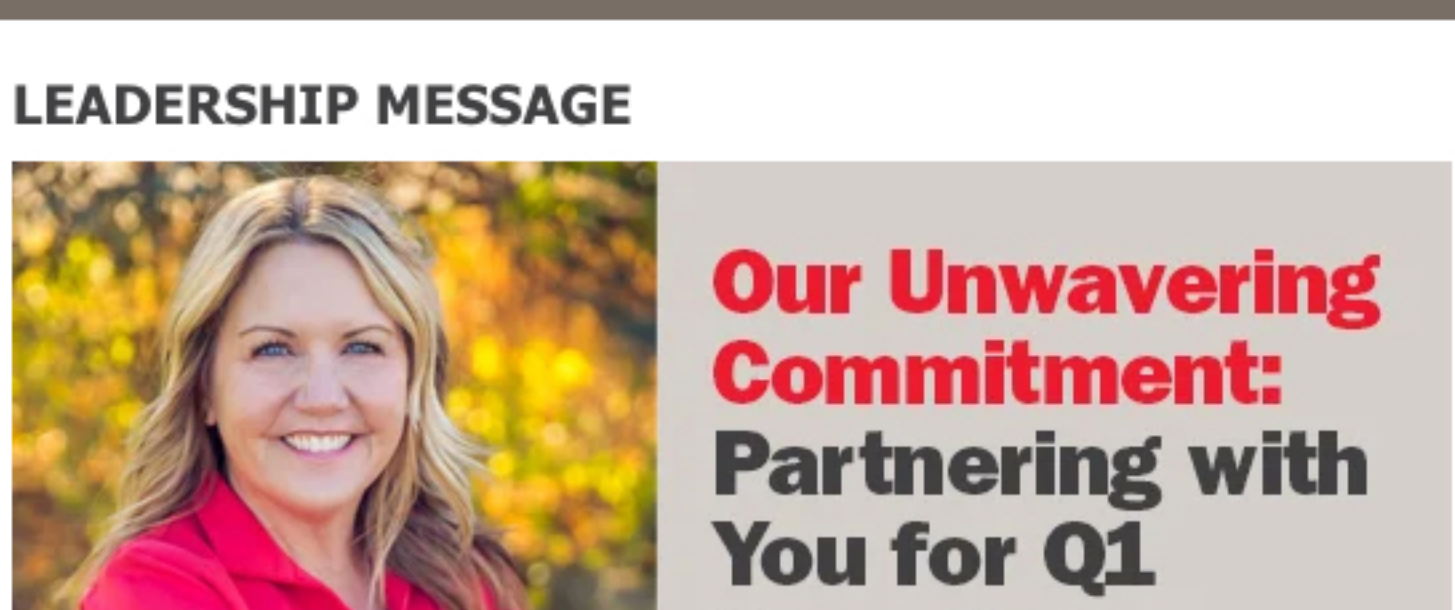
"The MWAS team was on-site within the hour for a critical fire alarm issue. Their speed and technical knowledge prevented us from incurring costly downtime."

- Facilities Director, Regional Healthcare Network

"We rely on MWAS for both our fire and security needs. Their ability to integrate the two systems seamlessly has simplified our compliance and maintenance schedules."

- Property Owner, Commercial Real Estate Group

LEADERSHIP MESSAGE



Our Unwavering Commitment: Partnering with You for Q1 Compliance

As we close out the year, I want to extend my sincere appreciation for the trust you place in Midwest Alarm Services. Every day, our team comes to work with a clear purpose: to support your mission of life safety, asset protection, and compliance. We know these responsibilities are not just regulatory requirements—they are essential components to the people, facilities, and communities you serve.

Your mission guides every decision we make, from the systems we design to the service we provide. Whether we're conducting inspections, responding to service needs, or helping you navigate evolving codes and standards, our goal is to deliver the reliability, expertise, and responsiveness you depend on. This means ensuring our technicians are ready to execute the most complex projects, from handling large-scale emergency monitoring transitions to mastering cutting-edge code requirements like ERCES/BDA systems.

This year, we continued to invest in our people, technology, and processes to ensure we remain a partner you can count on. We are grateful for the opportunity to support the work you do and proud to stand alongside you in protecting what matters most.

Thank you for your continued partnership. We look forward to serving you in the year ahead.

Warm regards,

Christa Poss
VP of Sales

IN THE NEWS

This section curates high-impact, third-party articles, emerging technologies, and critical regulatory changes that shape how we protect people and assets.

From Codes to Compliance: NFPA Standards for Facility Managers

A discussion for facility managers diving into the impact of NFPA standards on their operations. Experts explore essential fire, electrical, and life safety codes, highlighting key updates like the mandatory inspection practices introduced in the 2023 edition of NFPA 70B. [Watch Now.](#)

Emerging Technologies Driving Changes to the 2025 Edition of NFPA 72

This highly relevant article details changes for the 2025 code year, which becomes the standard for many jurisdictions in January 2026. Updates include new requirements for mandatory cybersecurity, acoustic leak detection, and a new Restricted Audible Mode Operation (RAMO). [Read More.](#)

NFPA 25, 2026 Edition, Public Inputs | TechNotes

Facility managers must prepare for the next code cycle. This analysis from the National Fire Sprinkler Association (NFSA) outlines key proposed changes to NFPA 25 (Standard for the Inspection, Testing, and Maintenance of Water-Based Fire Protection Systems), including: inspector qualification changes, new guidance for frozen systems, and the addition of a System Riser definition. [Read More.](#)

Top Access Control Trends for Physical Security in 2025

Facility managers are facing a rapidly evolving security landscape. This article covers the essential trends driving the shift from physical key cards to advanced systems, including the adoption of cloud-based platforms, mobile/contactless credentials, unified security management, and AI-driven insights for proactive security and easier maintenance. [Read More](#)

Impact of ASHRAE 90.1 Standard Changes

Compliance is expanding beyond life safety. This article prepares Facility Managers for the major shifts in the latest ASHRAE 90.1 Energy Standard, focusing on new mandatory Additional Efficiency Credits (AECs), requirements for whole-building air leakage testing, and updated standards for HVAC, lighting, and building envelope design. [Read More.](#)

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2025 Q3 Ed2

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Midwest Monitor

FEATURED INSIGHTS



The Standards Development Process

Where do requirements come from, and how do you get them? We've all been there. You receive bid documents from an engineering firm, bid the project per the provided layout, win the job, and then complete shop drawings for plan review and permitting. Only to have them rejected. It turns out the local Authority Having Jurisdiction (AHJ) adopted a new code edition, and the code has changed.

Have you ever wondered about the process that goes into changing the code? Recently, Nicole Hickman, an Engineering Manager from Midwest Alarm Services, traveled to Salt Lake City, UT, to attend and participate in the NFPA 72 First Draft Meeting. Here's a basic rundown of what happened.

[Read More](#)

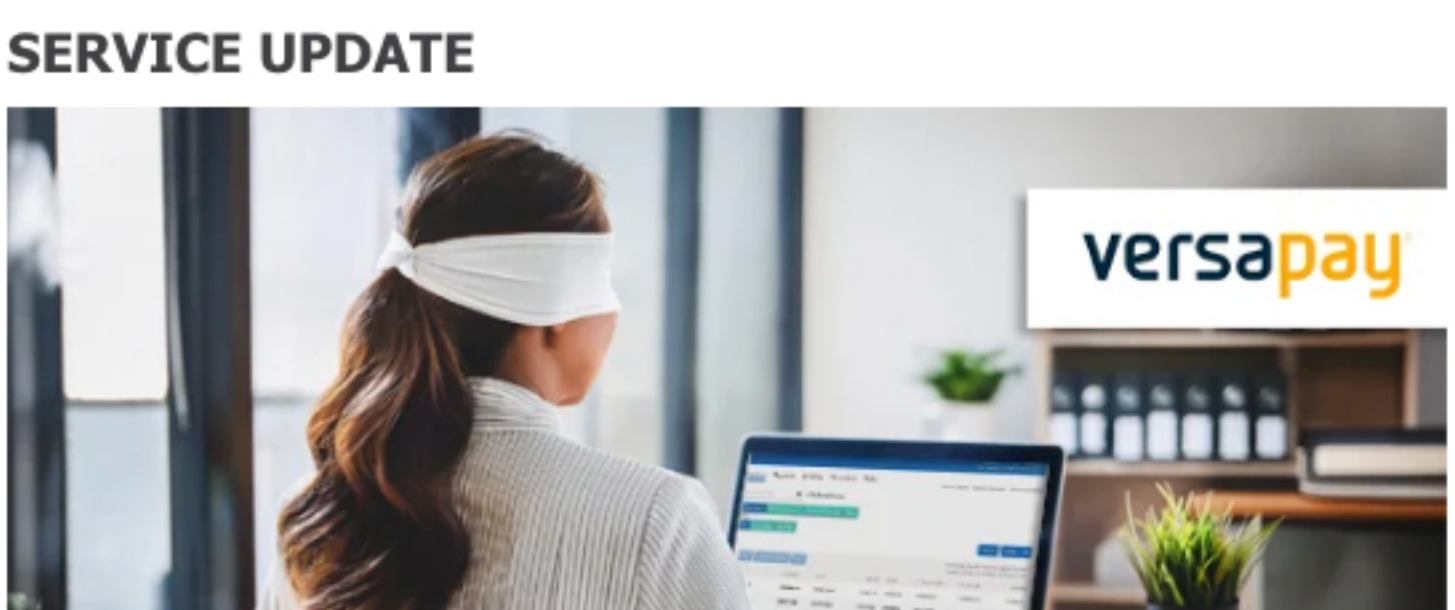
PROJECT HIGHLIGHT



A large Gaming and Hospitality Group was undertaking the new construction of a 7-story resort and casino. The project required a sophisticated, code-compliant fire alarm and voice evacuation system. Midwest Alarm Services (MWAS) served as a subcontractor to the project's Regional Electrical Contractor.

[Read More](#)

SERVICE UPDATE



AR Tasks Made Easy.

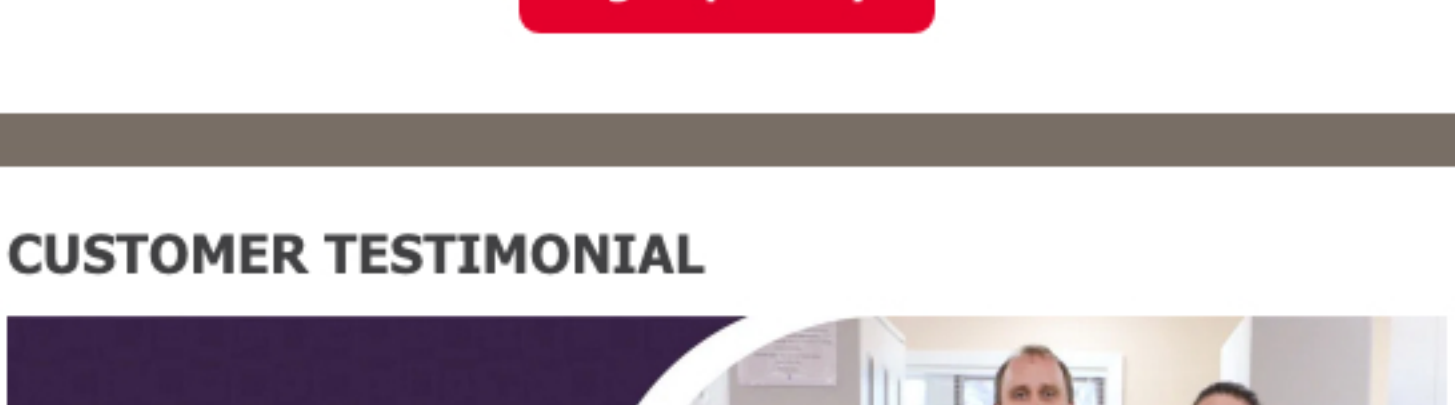
We've partnered with VersaPay, an online invoice presentation and payment system. Using VersaPay, you'll be able to manage your account with us 24/7 in an easy-to-use, secure environment. Here's how:

- One-click access to invoices and supporting documents.
- E-mail notifications to alert you when a new invoice is available.
- Monthly invoice reminders and notifications when payment is due.
- Ability to pay invoices directly online, safely and securely.
- Online communication to address any questions or invoice concerns.
- 24/7 access to your account, anytime, anywhere.

Contact us at **(800) 383-8781** or customer@mw-as.com. If you're ready to sign up, visit our Customer Portal on our website.

[Sign Up Today!](#)

CUSTOMER TESTIMONIAL



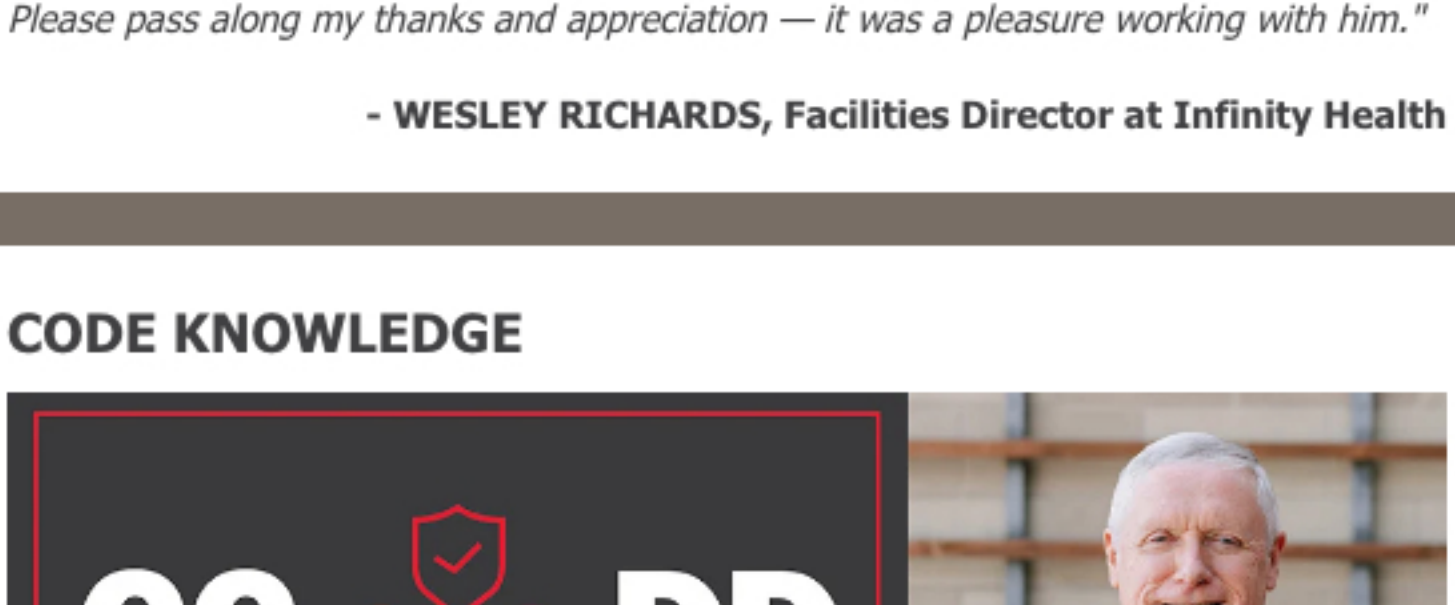
"I want to take a moment to recognize the outstanding service provided by your inspector Christopher during their visit yesterday to our facility."

In my five years working here, I've interacted with a number of inspectors, and I can confidently say this was the most thorough and professional inspection I've experienced. The inspector took their job seriously, was extremely knowledgeable, and even checked over areas that have never been checked before. His attention to detail and commitment to doing the job right truly stood out.

It's clear he takes pride in his work, and it reflects very positively on Midwest Alarm. Please pass along my thanks and appreciation — it was a pleasure working with him."

- WESLEY RICHARDS, Facilities Director at Infinity Health

CODE KNOWLEDGE



Introducing "Code Corner with Dan Decker" the Podcast!

Unpack the core purpose of fire alarm systems in our new podcast, featuring **Dan Decker** and **Christa Poss**. This two-part debut covers everything from detection to complex responses, dedicated systems, and vital code insights (including NFPA 72) for smarter, cost-effective commercial solutions. Essential listening for building professionals and fire safety enthusiasts!

[Watch Now!](#)

Your Fire Code Questions, Answered!

Ever wonder about a specific fire code? We've launched a new Q&A page on our